

# DIGITAL MARKETING CHEAT SHEET

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# HOW TO USE THE CHEAT SHEET

This cheat sheet is designed to help you pinpoint the tools you need to run your business. It is separated into two categories.

**Essential Tools -** The tools that are critical for your business.

**Optional Tools -** The tools you can consider after implementing the essential tools.

# MANAGEMENT TOOLS

**Buy Domain** - allows you to purchase a domain directly from Builderall and connect it to your website.

**Custom Email** - allows you to create professional emails using your domain.

**SEO Report tool** - allows you to optimize your SEO settings for your website.

**DNS Manager** - allows you to manage your DNS records for your domain (advanced users).



### CHEETAH WEBSITE BUILDER

- Build your brand, build trust and demonstrate your authority.
- Provide value and engage your prospective clients.
- Collect emails and build an email list.
- Qualify your traffic.
- Get found in search engines.

## MAILING BOSS

- Collect and manage email addresses.
- Create an autoresponder system to automatically email a predetermined set of emails to your leads.
- Segment leads and clients to send special emails.
- Create and deliver newsletter.
- App Builder share information about your restaurant, specials, and allow customers to order/pay ahead or reserve a table through their mobile device.
- **Booking Builder** allow clients to schedule table reservations or parties.
- **Browser Notifications** keep customers updated with the latest news including specials.
- Messenger Chatbot/Sitebot connect to Facebook page to allow leads and clients to get information and automated assistance on your Facebook page or website.
- **SMS Messaging** allows you to text message leads or clients.
- **Social Proof** allows you to have social proof of when leads or clients register or make a purchase on your website.
- **Super Checkout** allows you to sell branded merchandise to your customers.
- **Telegram** allows you to manage automated messages for a telegram group to keep customers updated on specials.
- WhatsApp allows you to manage automated messages for a WhatsApp group to keep customers updated on specials.